## The Client

A particular Housing Association in Southendon-Sea contacted HBS Steel Doors Ltd with a familiar project requirement.

The project objectives were to remove existing door sets and install a 'Robust' and 'Secure' door set solution, as the existing door sets were poorly manufactured and inadequately designed for this challenging environment.

## The Challenge

HBS Steel Doors took up the challenge to survey, design, manufacture and install 6 sample bespoke door set solutions in this particular trouble 'hot spot'.

The client wanted to partner with HBS Steel Doors so they could gain an insight into every stage of the communal door development process from design conception through to manufacture and installation.

## The Solution

The manufacture and installation of the door sets was project managed alongside the client, which enabled them to impact on the solution, whilst drawing on the expertise of HBS Steel Doors. Through this close partnership the client gained an invaluable understanding of how well HBS Steel Doors are constructed to give them their unique 'Robust' attributes.

'...At HBS Steel Doors we believe our door sets surpass the demanding requirements placed on communal entrance doors by un-welcomed attention...'

## The Results

The HBS Steel Doors sets were installed and a time period was allowed to elapse before any decisions or comments were passed by the client.

Once again, the HBS Steel Doors solution stood the test of time, after a successful installation of the six sample door sets the client was so impressed with the HBS Steel Doors door solution, that HBS Steel Doors have since been



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T: +44 (0) 1942 224 805 E: info@hbswigan.co.uk F: +44 (0) 1942 224 848 W: www.hbssteeldoors.co.uk awarded the project to design, manufacture and install a total requirement of 120 Door sets.

STEEL DOORS & FABRICATIONS LTD

'...It looks like HBS Steel Doors have looked at all the other steel door manufacturers offerings, and solved all their design and delivery inadequacies with a 'Robust' yet bespoke door design solution...'





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